## 2018 in Review



## FY2018\* FINANCIAL REPORT

This has been a remarkable time of growth for EBCLC. In some respects, it represents the great urgency and need of the times – the threat to our communities from a hostile administration. In other respects, the increased support is a recognition of EBCLC's unique hybrid model of service and training to meet the needs of people struggling for economic, social and racial justice.

EBCLC heard your call to action and made a bold decision to get ahead of the most pressing issues of our time. Between FY 2016 and FY 2018, we increased our annual budget by 61% and added attorneys and other key staff in program evaluation and communications. We bolstered our rapid response and ramped up our policy advocacy and impact litigation. The budget deficit in FY2018 is balanced with revenue surplus in FY2016 and FY2017.

The work we embark on today will be necessary for years to come. EBCLC needs to remain well-resourced in order to have the expertise and the stamina to stay the course over the long haul. You have the sincere gratitude of all of us at EBCLC for your investment in our work, and for what you enable us to accomplish.

\*EBCLC's fiscal year is July-June

## 2018 in Review



## Statement of Activities & Change in Net Assets

| _                                      | FY2018    | FY2017    | FY2016    |
|--|-----------|-----------|-----------|
| Revenue                                |           |           |           |
| Contributions                          | 1,162,083 | 1,290,346 | 1,854,535 |
| Foundations & Community Grants         | 2,125,488 | 1,937,736 | 1,209,410 |
| Government & Fee for Service Contracts | 2,158,858 | 1,335,389 | 1,199,095 |
| Berkeley Law Affiliation Agreement     | 979,608   | 814,388   | 775,000   |
| Attorneys Fees                         | 72,080    | 127,888   | 76,434    |
| Investment Activity                    | 89,501    | 137,905   | 8,261     |
| Other                                  | 28,394    | 58,543    | 62,213    |
| Total Revenue                          | 6,616,012 | 5,702,195 | 5,184,948 |
| % of growth 2016 to 2018               | 28%       |           |           |
| Expenses                               |           |           |           |
| Program Services                       | 5,862,186 | 4,094,820 | 3,539,905 |
| Support Services                       |           |           |           |
| Management & Administration            | 901,413   | 735,118   | 587,081   |
| Fundraising                            | 536,733   | 366,474   | 404,763   |
| Total Support Services                 | 1,438,146 | 1,101,592 | 991,844   |
| Total Expenses                         | 7,300,332 | 5,196,412 | 4,531,749 |
| % of growth 2016 to 2018               | 61%       |           |           |
| Change in Net Assets                   | (684,320) | 505,783   | 653,199   |



